

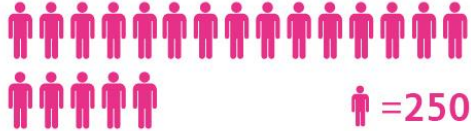
How we deliver across Asia, the Middle East and Africa.

23 offices

in APAC, and three hubs in MEA: Istanbul which covers the Eastern Mediterranean, Dubai covering the Middle East and North Africa, and Johannesburg which covers Sub-Saharan Africa.



More than 5,000 employees.



Operating in the region since the **1980s.**



Serving **1,100** customers and prospects in the region.



7 24x7 network and customer support service centres in Durban, Mumbai, Pune, Noida, Dalian, Sydney and Johannesburg.

Transforming classrooms, clinics and communities across Africa.

"BT goes beyond just material support. They bring essential expertise which allows us to connect villages, and in effect have access to the world."

Benoit Piot
International Director – WCAF Region
SOS Children's Villages.



Istanbul
Eastern Mediterranean regional headquarters.

Research and development centre in Abu Dhabi in partnership with Etisalat and Khalifa University.

Dubai
Middle East and North Africa regional headquarters.

Investment into fibre network connection between Cape Town, Durban and Johannesburg.

Johannesburg
Sub-Saharan Africa regional headquarters.

Virtualisation helps re-imagine Etihad Airways' digital guest experience.

"This is really a set of next generation capabilities that's critical to the success of interactions with our guests around the world."

Robert Webb
Chief Information Technology Officer
Etihad Airways.



Transforming and securing ABB's global communications services.

"The alignment with BT will enable us to move to a globally-consistent, high-quality network."

Andy Tidd
Chief Information Officer
ABB.



Automotive component maker chooses BT global video collaboration platform.

"Everybody is impressed by the quality of the visuals and the audio. BT has really come through for us."

Mr Toshiya Serizawa
Deputy General Manager – IT Systems
Yazaki Corporation.



Hong Kong
regional headquarters since 1985.

Global IP Exchange (GIPX) hub in Singapore.

Global Development Centres in India and Malaysia.

Contact centre underpins Air China's first-class service commitment.

"The speed and quality of the Inbound Contact implementation has given Air China great trust in BT."

Davey Chen
IT Director
Air China.



Experts say:

- Best International Wholesale Carrier. Telecom Asia Awards 2016.
- Best Managed Services Provider. Telecom Asia Awards 2015.
- A leader. 2015 IDC Worldwide MarketScape for Network Consulting Services Report.
- A leader. Gartner gives BT the highest score for two of the four use cases considered in the 2015 Gartner APAC Critical Capabilities for Network Services Report.*
- A leader. BT is recognised as a leader in the 2015 IDC APAC MarketScape for Next-Generation Telecom Services for sixth consecutive year.

Satellite centre of excellence in **Istanbul.**



12 technology showcases.



Find out more about our global capabilities at <http://www.bt.com/globalservices/aroundtheworld>

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